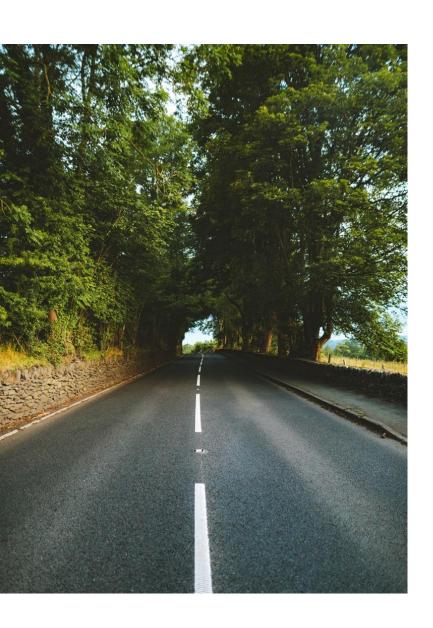


National University of Singapore Supplier Summit

No dial-in required – Audio is available through your computer speakers or headphones.



SAP Business Network offers two supplier account types

As suppliers have different business needs, providing different account types adds more flexibility and ease of use.



Standard Account

For core documents and basic supplier needs. Free to use.



Enterprise Account

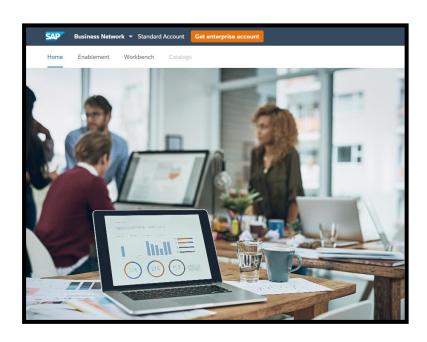
Supports advanced supplier needs. Fees are based on usage and volume.

TRANSACT WITH EASE AND WITHOUT FEES

Standard Account

Designed to make transactions simple, suppliers can stay on top of buyer needs even with limited eCommerce experience.

Standard account is ideal for reviewing and sending documents, publishing electronic catalogs, and more.



FREE FOR ANY SUPPLIER

- No document related fees or transaction limits
- Receive & respond to POs with Order Confirmations, Ship Notices, Service Sheets or Invoices, check status updates, manage catalogs
- Access other SAP Business Network solutions like Discovery* on one single account

CENTRALIZED ACCESS

- Online portal and Supplier mobile app to access all relevant information & documents
- Receive real-time notifications from buyers via email and mobile app push notifications

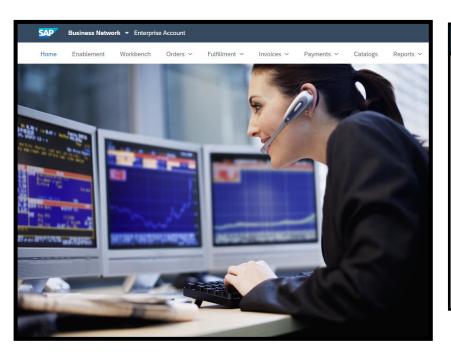
*Although the standard account is free, using additional advanced capabilities and other solutions may incur fees

GROW AND AUTOMATE YOUR BUSINESS

Enterprise Account

For suppliers with more advanced needs, an enterprise account may be a better fit.

Enterprise accounts are paid accounts based on usage.



ADVANCED CAPABILITIES

- Automate specific processes with machine-to-machine integration
- Priority support, enablement, and educational training courses
- Archive invoices
- Sales and transaction reporting
- · Lead generation capabilities

IDEAL FOR

- Suppliers who are more experienced with eCommerce
- Are looking to grow or strengthen their business on SAP Business Network
- Have buyer specific needs that are not supported by standard account such as payment capability

Account Capabilities Comparison

Features	Standard Account	Enterprise Account
Access	Email notifications/workbench	Online dashboard/workbench
Company Profile	✓	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	√
Electronic Catalogs	✓ Self-service only	✓
Document status	Email notifications/workbench	Workbench with easy access from any browserTopical tabs
Legal Archive	Email notification and online download	 Long-term archiving for global compliance (Regional restrictions apply) Capability to mass download invoices for local archiving
Ariba Support	Online Help Center Documentation Training videos User recommendations or tips	 Support via phone, chat, or email Direct access to enablement experts for onboarding assistance Technical support for configuration and integration assistance Online educational training courses
Integration	×	✓
Reporting	×	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	 ✓ Fees may apply to respond to leads. <u>Click here</u> for more information. <u>NO</u> fees will apply for NUS responses 	 ✓ Fees may apply to respond to leads. <u>Click here</u> for more information. <u>NO</u> fees will apply for NUS responses
Fees	FREE	Fees may apply, See complete details.

Support Resources

For Standard <u>and</u> Enterprise Accounts

Online Support

- Supplier Information Portal
 Tailored for your customers
 program and includes functional guides, technical specifications, and support resources
- Help Center
 Conduct keyword searches
 directly in your account to find detailed documentation
- SAP Business Network
 Training
 How to configure and use your
 Account Click here

Exclusive support for Enterprise Accounts

Enablement Help Desk

- TRR acceptance & account creation
- Account configuration assistance
- Assistance creating first document

Customer Support

- User and admin role changes and password resets
- Contact customer support





BASICS

SAP Business Network Fee Schedule for Enterprise Accounts

FREE for all suppliers to join and begin transacting

Two components of the fee schedule: **Transaction Fees + Subscription Fees**

Chargeable documents: Purchase Orders, Invoices, Service Entry Sheets, and Service Entry Sheet Responses



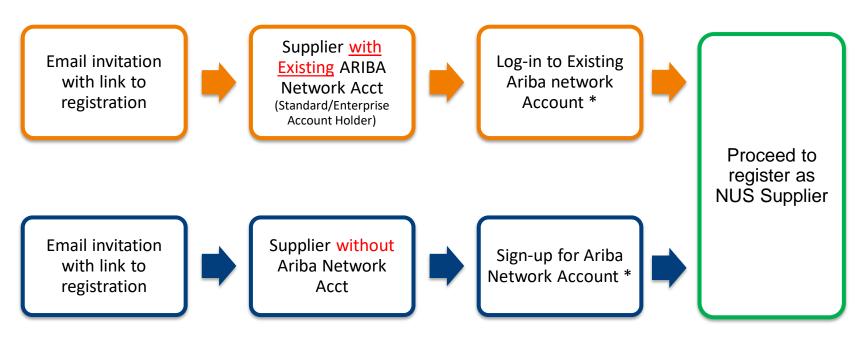
NUS Supplier Registration Guide

September 2022

Existing Supplier Registration – Step 1



For Supplier Type: Organisation (including Sole Proprietor)



Charges apply for Enterprise Account. Supplier is encouraged to apply for Standard Account during Registration

Existing Supplier Registration – Step 2



For Supplier Type: Organisation (including Sole Proprietor)

Complete Registration Questionnaire and attach any required document



Revision of response should registration is not approved



Check registration status by logging into Ariba Supplier Portal

Supplier needs a Standard Ariba Account and with that ANID number to register as a supplier with NUS.



Supplier Registration Process



For All Suppliers



INVITATION TO NUS – SAP ARIBA REGISTRATION

Dear Valued NUS Supplier,

This letter is to inform you that we are read that supplier registration. Please note that the adoption of the Ariba Network is not suppliers to do business with NUS. Please got to supplier ariba.com:

- 1. Login in to your existing account or
- Register for an Account

All suppliers will receive an Email from CPOsuppliers@nus.edu.sg and we encouraged those:-

- with Ariba Network account to access Ariba Network and verify the data maintained is accurate and current; and
- without Ariba Network account to sign up for a Standard Account.

Ariba Network can be accessed by clicking on 1a.

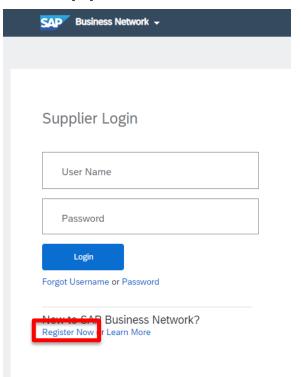


Supplier Registration Process

For Supplier without an Ariba Network Account



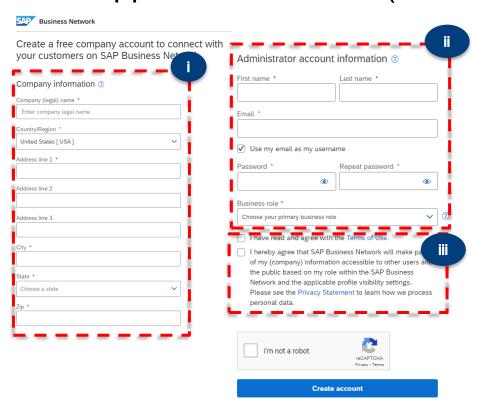
For Supplier new to Ariba



For new supplier who does not have an Ariba account, click "Register now"



For Supplier new to Ariba (cont'd)



Fill up all the required information to create your AN account.

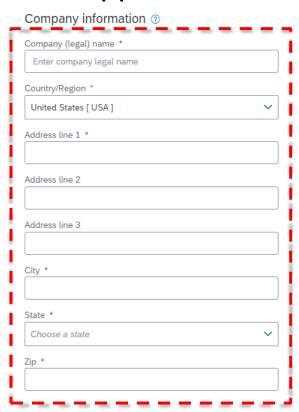
There are three (3) sections:

- i. Company Information
- ii. Administrator Account Information
- iii. Terms of Use and Ariba Privacy Statement

Fields marked with asterisk * are mandatory



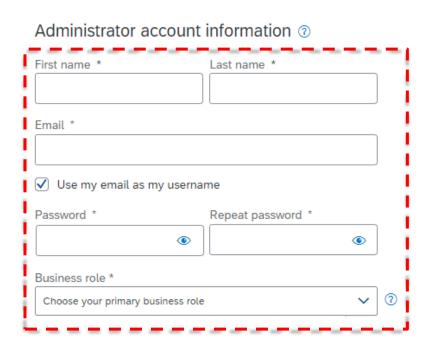
For Supplier new to Ariba (cont'd)



- i. Company Information
- Complete your Company Name, Address, Region, etc.



For Supplier new to Ariba (cont'd)

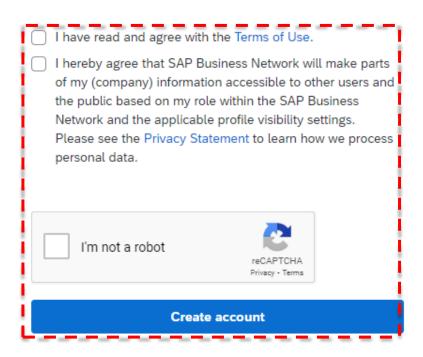


- ii. Administrator Account Information
- Fill in Administrator Account Information

Recommend to use a Company Email address like Info@abc.com or sales@ABC.com for example instead of individual named email as staff email might be invalid due to staff movement.



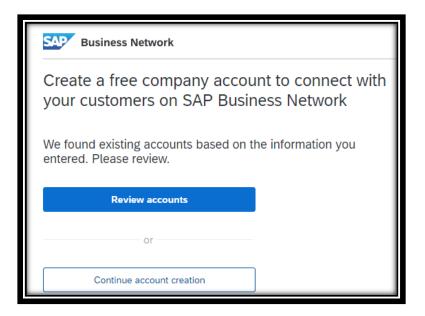
For Supplier new to Ariba (cont'd)



- iii. Terms of Use and Ariba Privacy Statement
- Review and Acknowledged the Terms of Use and SAP Privacy Statement;
- Click "Create account" when complete.



For Supplier new to Ariba (cont'd)



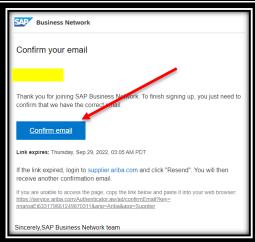
Click on "Review Accounts" to ensure no duplicate AN accounts are created for your company.

Note: Supplier shall not have duplicate accounts within Ariba, when transacting with NUS.



For Supplier new to Ariba (cont'd)



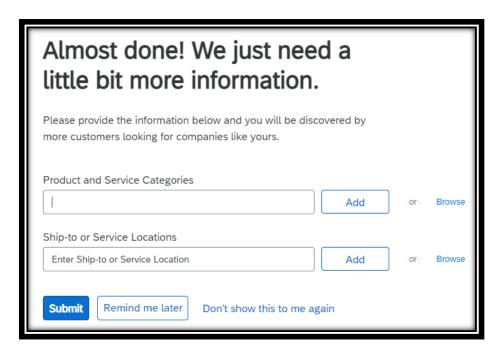


A confirmation email from **Ariba administrator** will be sent to the registered email.

Please follow steps to verify the email address.



For Supplier new to Ariba (cont'd)



Once email has been verified, additional information about your business nature will be asked.

Product and services Categories refer to the product(s) or service(s) your conpany provides to customer.

Ship-to or Service Location refer to countries/regions your business extends to.



For Supplier new to Ariba (cont'd)



Successful created Ariba Network account will receive a welcome email from Ariba Administrator

Business Network ID is the ANID number that you will need for NUS supplier registration and other NUS transaction.

Record down these information and use these for all NUS transaction.



NUS Supplier Registration Process

Invitation to Register as NUS Supplier



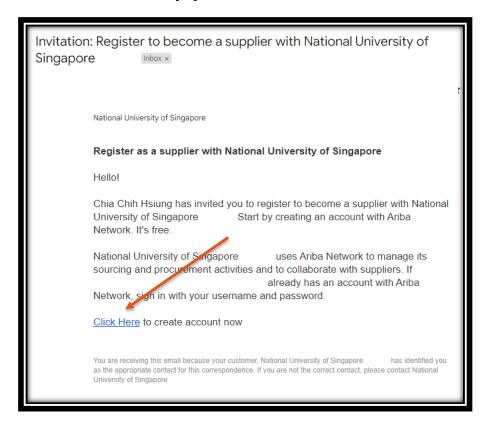
The following documents are required during the Supplier Registration. You should have them before starting the registration.

- Company Certificate of Incorporation
- 2. Supporting document(s) for the bank details
 - A copy of bank letterhead with wire instructions or
 - A copy of cancelled/voided cheque or
 - A copy of bank statement clearly showing the bank logo, beneficiary name and bank account number without the transaction details

Note: Invoice or bank detail on company letter head is not acceptable



For all Supplier with Ariba Account

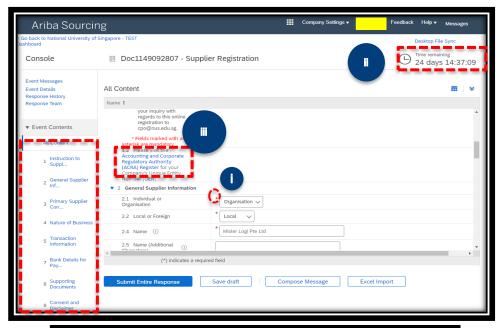


Invitation from Ariba Administrator to register as NUS Supplier will be sent to the email address per NUS record.

Click on "Click Here" to log-in or sign-up for Ariba Network account.



NUS Supplier Registration Questionnaire





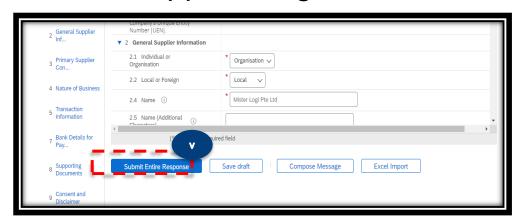
All suppliers must complete the NUS Supplier Registration Questionnaire.

- i. Fill in mandatory fields (marked by red asterisk *)
- ii. Complete and submit the Questionnaire before countdown end.
- iii. For Singapore supplier, use UEN # while oversea use.......
- iv. Attach files, (i.e. supporting documents such as Business Registration Certificate), and the like.

Guide to Questionnaire can be found at slide 24-26



NUS Supplier Registration Questionnaire

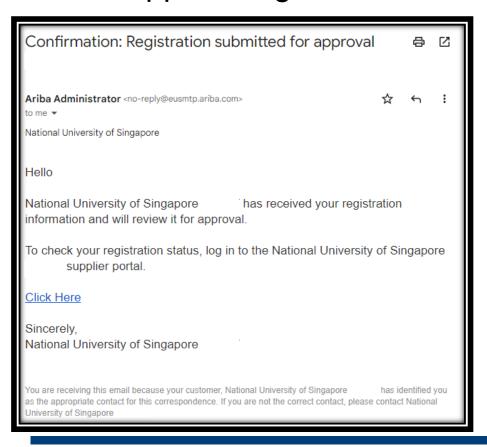


- v. Once all the data is complete, Click "Submit Entire Response" to submit.
- vi. Message appears that response has been submitted. Status will turn to "Pending Approval".





NUS Supplier Registration Questionnaire



Once the registration questionnaire is successfully submitted, confirmation email from **Ariba Administrator** will be sent to your registered email address.

Reminder to All Suppliers



- Standard Ariba Network Account are free and recommended by NUS.
- Always use the same ANID for all NUS transactions



THANK YOU