



Mr Ben Foo

Sales Director

Global Airnet International

Ben Foo is the Sales Director of Global Airnet International, responsible for business development in the Asia. Prior, he was the Biz Development Director of EXSALES for almost three years, a mobile application startup with funding from EDB's SEEDS in 2002. He was also the Asia VP of Sales for Point Information Systems for 8 years, responsible for the Asia region operations focused on CRM & Contact Center solutions for the telecom industry. Ben holds a B.Sc. (Hons) Economics degree from University of London and an Engineering Diploma from Singapore Polytechnic. He can be contacted at ben.foo@ganag.com.

Here is a half page company profile:

Global Airnet AG is the second largest Wireless Internet Provider and the leading wireless internet provider for the hospitality industry in Germany. She provides wireless internet services and WiFi zones to over 400 hotels, 35,000 guest rooms, 50,000 conference seats, seven international airports, numerous petrol stations, restaurants, cafes, hospitals and harbours. She has recently installed and operates three large WiMax sites in Germany. The company is led by Achim Moehrlein, pioneer in the European wireless internet market.

Leveraging on her dominant German market position, technological (Cisco certified WiFi expert), operational (including own 'billing by the minute' billing software), system integration (eg Fidelio integration for hotel billing [\[Ben Foo\]](#) , [integration to mobile operators' billing systems](#)) and marketing experience (one click international roaming with Boingo, WeRoam, iPass), Global Airnet International is established to lead business ventures and expansions in Asia and other international markets. She welcomes potential partnerships (including JV and flexible business models) with ISPs, MNOs, WISPs, national bodies, VCs, etc in countries in Asia to embark on new wireless internet projects together.

In summary, Global Airnet Intl is a startup in Asia and an investment/technology transfer arm of Global Airnet AG looking for local partners and funding to do it together. Please visit www.ganag.com for more info on our company.