

## **ANNEX C: POC EVALUATION GUIDELINES FOR IHLS**

IHLs should evaluate the proposals for their technical soundness and their novelty based on the following guidelines

1. Project Scope
  - Does the project fit the scope and timeframe of a POC?
  - Can the team be reasonably expected to complete the project in the timeframe of the POC?
2. Technical Soundness
  - Is the project technically feasible?
  - Is there proof-of-principle?
3. Novelty and Technical Innovation
  - Is this a novel application of the technology?
  - How does this compare with other competing technologies?
4. Market Potential and Commercial Competition
  - Does the proposed application result in technologies that have potential for commercial impact?
  - Is strong competition to be expected for this technology in its intended market? If so, what would be the competitive advantage of this product?
5. Manufacturability/Scalability
  - How feasible is it to scale up the manufacturing of this product when it is commercialised?
6. IHL Support
  - Is the IHL infrastructure available to support the project?